

Department: Recreation and Culture
Key Business: Fitness
Service Area: Specialized Services

Service Provided	Unit of Measure	HST Y/N	2021 Base Fee	2022 Base Fee	2023 Proposed Base Fee	HST \$	2023 Fee (tax included)	Effective Date MMM-YY	Last Increase	2023 over 2022 \$ Change	2023 over 2022 % Change
Cost Recovery - The cost recovery for each service is either at or near the 100% target.											
Personal Training Orientation Promotion (buy one, get second 50% off): 1 visit (sold as 2 visits) (60 min)	per person	Y	\$45.21	\$46.11	\$48.23	\$6.27	\$54.50	Mar-23	2022	\$2.12	4.6%
Personal Training: 1 visit (60 min)	per person	Y	\$60.26	\$61.46	\$64.29	\$8.36	\$72.65	Mar-23	2022	\$2.83	4.6%
Personal Training: 1 visit (sold as 5 visits) (60 min)	per person	Y	\$54.26	\$55.34	\$57.89	\$7.53	\$65.41	Mar-23	2022	\$2.55	4.6%
Personal Training promotion: 1 visit (sold as 6 visits) (60 min)	per person	Y	\$45.77	\$46.68	\$48.83	\$6.35	\$55.18	Mar-23	2022	\$2.15	4.6%
Personal Training: 1 visit (sold as 10 visits) (60 min)	per person	Y	\$51.21	\$52.23	\$54.63	\$7.10	\$61.73	Mar-23	2022	\$2.40	4.6%
Personal Training: 1 visit (30 min)	per person	Y	\$42.21	\$43.05	\$45.03	\$5.85	\$50.88	Mar-23	2022	\$1.98	4.6%
Personal Training: 1 visit (sold as 5 visits) (30 min)	per person	Y	\$37.98	\$38.74	\$40.53	\$5.27	\$45.80	Mar-23	2022	\$1.78	4.6%
Personal Training: 1 visit (sold as 10 visits) (30 min)	per person	Y	\$35.90	\$36.62	\$38.30	\$4.98	\$43.28	Mar-23	2022	\$1.68	4.6%
Semi-Private Personal Training: 1 visit (60 min)	per person	Y	\$40.17	\$40.97	\$42.86	\$5.57	\$48.43	Mar-23	2022	\$1.88	4.6%
Semi-Private Personal Training: 1 visit (sold as 5 visits) (60 min)	per person	Y	\$36.15	\$36.88	\$38.57	\$5.01	\$43.59	Mar-23	2022	\$1.70	4.6%
Semi-Private Personal Training: 1 visit (sold as 10 visits) (60 min)	per person	Y	\$34.17	\$34.85	\$36.46	\$4.74	\$41.20	Mar-23	2022	\$1.60	4.6%
Private Racquet Lesson: 1 visit (45 minutes)	per person	Y	\$45.05	\$45.95	\$48.07	\$6.25	\$54.32	Mar-23	2022	\$2.11	4.6%
Private Racquet Lessons: 1 visit (sold as 5 visits) (45 minutes)	per person	Y	\$40.58	\$41.39	\$43.29	\$5.63	\$48.92	Mar-23	2022	\$1.90	4.6%
Semi-Private Racquet Lesson: 1 visit (45 minutes)	per person	Y	\$32.29	\$32.94	\$34.45	\$4.48	\$38.93	Mar-23	2022	\$1.52	4.6%
Semi-Private Racquet Lessons: 1 visit (sold as 5 visit) (45 minutes)	per person	Y	\$29.09	\$29.67	\$31.03	\$4.03	\$35.07	Mar-23	2022	\$1.36	4.6%
Private Racquet Lesson: 1 visit (60 minutes)	per person	Y	\$60.26	\$61.46	\$64.29	\$8.36	\$72.65	Mar-23	2022	\$2.83	4.6%
Private Racquet Lessons: 1 visit (sold as 5 visits) (60 minutes)	per person	Y	\$54.21	\$55.29	\$57.83	\$7.52	\$65.35	Mar-23	2022	\$2.54	4.6%

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Semi-Private Racquet Lesson: 1 visit (60 minutes)	per person	Y	\$42.97	\$43.83	\$45.84	\$5.96	\$51.80	Mar-23	2022	\$2.02	4.6%
Semi-Private Racquet Lessons: 1 visit (sold as 5 visits) (60 minutes)	per person	Y	\$38.65	\$39.42	\$41.23	\$5.36	\$46.59	Mar-23	2022	\$1.81	4.6%
Semi-Private Personal Training and Racquet lessons consist of 2 or 3 people. Each person is required to purchase admission to semi-private lessons											
Racquet lessons include squash, racquetball, tennis, pickleball and badminton											
10% discount on 5 visit items, 15% discount on 10 visit items											